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"Negotiating and Drafting Contract Boilerplate" educates lawyers and business professionals about the underlying rationale and importance of boilerplate language. Each chapter tackles a different contractual provision, over 20 in all, and analyzes why it is important, what the key legal and business issues are, what is negotiable and what is not, and how best to draft the provision to suit a particular transaction.

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Negotiating and Drafting Contract Boilerplate (softcover, one volume of approximately 700 pages, and one CD-ROM) sells for \$149, is published by American Lawyer Media Publishing, and is available from their Web site, www.lawcatalog.com.

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Negotiating and Drafting Contract Boilerplate. This resource serves to educate lawyers and business professionals on how to draft the many types of "boilerplate" provisions, a legal term that refers to the standardized, one-size-fits-all provisions of a contract. Each chapter tackles one of 20 provisions and analyzes why it is important, the key legal and business issues raised, and how to.

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Negotiating and Drafting Contract Boilerplate book and CD educates lawyers and business professionals on the underlying rationale and importance of boilerplate language. Each chapter tackles a different contractual provision, over twenty in all, and analyzes why it is important, what the key legal and business issues are, what is negotiable and what is not, and how best to draft the provision to suit a particular transaction.

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Negotiating and Drafting Contract Boilerplate. Tina L. Stark, editor-in-chief and co-author. Traditionally, lawyers use the term "boilerplate" to refer to the standardized, "one size fits all" provisions that generally appear at the end of a contract, including choice of law, notice, arbitration, force majeure and assignments.

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This can be based on a specified duration or a date certain. Clearly state all assumptions supporting the contract time. Where feasible, the general contractor's schedule should be attached to your subcontract to establish your baseline schedule. Negotiate a Reasonable Rate. This requires a project-specific inquiry, considering factors such as daily project burn rates, anticipated management/consultant costs, extended overhead, upstream liquidated damages, and subcontract scope and size.

[Five "Boilerplate" Terms to Negotiate in Your Next ...](#)

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Again, here's Negotiating and Drafting Contract Boilerplate: When the parties truly intend to have cumulative remedies apply, it is tempting to conclude that the modern day common law rule covers the situation and toss out the cumulative remedies provision as needless boilerplate.

[Cumulative Remedies? No Thanks - Adams on Contract Drafting](#)

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If you are involved in drafting "boilerplate" contract terms such as Confidentiality, Force Majeure, Indemnities, and Third Party Beneficiaries then this book will definitely enhance your understanding of the nuances of these important, but often underappreciated, provisions.