

The Corporate Infighters Handbook Winning The Office War

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Issues for Nov. 1957- include section: Accessions. Aanwinste, Sept. 1957- (also published separately)

While many books on advertising are written by people whose experience of the industry is either limited or else rather distant in time, Excellence in Advertising, has been created by a group of people who are directly involved in the business currently and are at the very top of their profession. The first edition of this book, published in 1997, proved to be a huge success both in the UK and internationally. This new edition is substantially updated and enlarged - with new authors added and new subjects covered. The cast list of authors, headed by Leslie Butterfield as editor and contributor, reads like a veritable Who's Who of advertising and marketing: John Bartle, Steve Henry, Professor Peter Doyle, Mike Sommers and now also Richard Hytner, Tim Broadbent, Tim Pile and others. Together their contributions present an authoritative view on what constitutes best practice in a wide range of key areas that are the context for the creation of effective advertising: Building successful brands Strategy development The analysis and interpretation of qualitative research Creative briefing Media strategy AND NEW IN THIS EDITION: Managing relationships Evaluating advertising Loyalty Shareholder value Total communication strategy Combining state-of-the-art thinking and practical advice, this book will be of value to those who use advertising to build brands, those who study advertising and its role and to those actively engaged in producing excellence in advertising on a daily basis. Leslie Butterfield is Chairman of Partners BDDH, the agency he founded in 1987. He is one of the UK advertising industry's most respected strategists, and a regular contributor to advertising conferences and publications. He was Chairman of the IPA's Training and Development Committee from 1989 to 1997 and is now a Council Member and Fellow of the IPA.

The Corporate Security Professional's Handbook on Terrorism is a professional reference that clarifies the difference between terrorism against corporations and their assets, versus terrorism against government assets. It addresses the existing misconceptions regarding how terrorism does or does not affect corporations, and provides security professionals and business executives with a better understanding of how terrorism may impact them. Consisting three sections, Section I provides an explanation of what terrorism is, its history, who engages in it, and why. Section II focuses on helping the security professional develop and implement an effective anti-terrorism program in order to better protect the employees and assets of the corporation. Section III discusses the future as it relates to the likelihood of having to deal with terrorism. The book provides the reader with a practitioner's guide, augmented by a historical assessment of terrorism and its impact to corporations, enabling them to immediately put in place useful security processes and methods to protect their corporate interests against potential acts of terror. This is guide is an essential tool for preparing security professionals and company executives to operate in an increasingly hostile global business environment. - Features case studies involving acts of terror perpetrated against corporate interests - Provides coverage of the growing business practice of outsourcing security - Remains practical and straightforward in offering strategies on physically securing premises, determining risk, protecting employees, and implementing emergency planning

The Rich has topped America's bestseller lists and received international acclaim for its insight into the lives and fortunes of the world's wealthiest and most powerful people. Renowned international business journalist William Davis investigates who's up and who's down in the world of today's super-rich. The Rich looks behind the bank balances to reveal what it takes to amass great wealth, where it comes from, and what it really means to those who have it. Crammed with quotes and anecdotes on entrepreneurs like Richard Branson and Donald Trump, oligarchs like Roman Abramovich, and stars of sport and entertainment such as Tiger Woods and Elton John, The Rich is luxuriously thought-provoking and highly entertaining.

This comprehensive Handbook provides a synthesis of current work and research in media management and economics. The volume has been developed around two primary objectives: assessing the state of knowledge for the key topics in the media management and economics fields; and establishing the research agenda in these areas, ultimately pushing the field in new directions. Edited by three well-known and widely published scholars, the Handbook is the definitive source for study in media management and economics. Its chapters are organized into parts addressing the theoretical components, key issues, analytical tools, and future directions for research. Each chapter offers the current state of theory and scholarship of a specific area of study, and the volume contributors--all well established in their areas of specialty--represent domestic and international scholarship. With its unparalleled breadth of content from expert authors, the Handbook provides background knowledge of the various theoretical dimensions and historical paradigms, and establishes the direction for the next phases of research in this growing arena of study. Standing alone as a thorough summary of existing theory and research, the Handbook of Media Management and Economics will serve to stimulate future thought and research in the media management and economics disciplines. As such, this volume will be a required reference for students, professors, and industry practitioners for years to come.

Today's Marines operate within a continuum of force where conflict may change from low intensity to high intensity over a matter of hours. Marines are also engaged in many military operations other than war, such as peacekeeping missions or noncombatant evacuation operations, where deadly force may not be authorized. During non-combative engagements, Marines must determine if a situation warrants applying deadly force. Sometimes Marines must decide in a matter of seconds because their lives or the lives of others depend on their actions. To make the right decision, Marines must understand both the lethal and nonlethal close combat techniques needed to handle the situation responsibly without escalating the violence unnecessarily. Marine Corps Reference Publication (MCRP) 3-02B, Close Combat, provides the tactics, techniques, and procedures of Marine Corps close combat. It also provides the doctrinal basis for the Marine Corps Close Combat Training Program (MCCCTP). This manual contains the following chapters: Overview of Close Combat 1. Purpose of Close Combat 2. Continuum of Force 3. Marine Corps Tactical Concepts Chapter 1. Fundamentals of Close Combat 1. Ranges of Close Combat 2. Weapons of the Body 3. Target Areas of the Body 4. Pressure Points of the Body 5. Basic Warrior Stance 6. Angles of Approach and Movement 7. Balance and Off-Balancing 8. Falls Chapter 2. Lethal and Nonlethal Weapons Techniques 1. Bayonet Techniques 2. Nonlethal Rifle and Shotgun Retention Techniques 3. Nonlethal Handgun Retention Techniques 4. Firearm Disarmament Techniques Chapter 3. Hand-Held Weapons 1. Fundamentals of Knife Fighting 2. Knife Fighting Techniques 3. Weapons of Opportunity 4. Fundamentals of Combative Stick 5. Combative Stick Techniques 6. Blocking Techniques 7. Unarmed Against Hand-Held Weapons 8. Counters to Hand-Held Weapon Attacks Chapter 4. Strikes 1. Principles of Punches 2. Punches 3. Strikes with the Upper Body 4. Strikes with the Lower Body 5. Counters to Strikes Chapter 5. Throws 1. Turning Throw 2. Hip Throw 3. Leg Sweep Chapter 6. Chokes and Holds 1. Types of Chokes 2. Chokes 3. Counters to Chokes and Holds Chapter 7. Ground Fighting 1. Offensive Ground Fighting 2. Defensive Ground Fighting 3. Ground Fighting Chokes Chapter 8. Nonlethal Techniques 1. Unarmed Restraints and Manipulation 2. Nonlethal Baton Appendix A. Pugil Stick Training 1. Pugil Stick Training 2. General Rules and Regulations Governing Pugil Stick Bouts 3. Directions for Making Pugil Sticks Appendix B. Safety Precautions During Training 1. General Safety Precautions 2. Safety Precautions for Individual Techniques

A world list of books in the English language.

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